







INVESTMENT OUTLOOK ON EARNINGS SEASON STAY CALM AND AWAIT THE CHANGE









MARKET AND TRADING STRATEGY

MARKET COMMENTARY

- > The market quickly surpassed the 1,700 1,710 resistance zone and continued its upward trend after rising above the MA(20) line late last week. Liquidity increased compared to the previous session, showing that cash flow continues its effort to drive the market's upward momentum.
- ➤ The move above the 1,700 1,710 resistance zone and the spreading of green across many stock groups demonstrate the market's attempt to return to an uptrend. The upward momentum is likely to persist in the next trading session, pushing the market deeper into the 1,750 – 1,800 resistance zone, the area that formed the short-term peaks in mid-October and early December 2025.
- This zone is expected to stimulate supply and cause intense struggle in the short term. With the current upward trend, the market still has an opportunity to absorb supply at this contested area.

TRADING STRATEGY

- Investors can expect the market's upward potential but need more time to observe supply and demand dynamics at the former peak. Temporarily, Investors should take advantage of the market's rally to take short-term profits at favorable price levels and wait to reassess the market status.
- Although the market is facing an opportunity to return to an uptrend, Investors should temporarily refrain from chasing prices and prioritize an accumulation strategy at attractive price points. Investors may consider market fluctuations or pullbacks to accumulate stocks that have shown signs of improvement from positive support bases.



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Dec

Nov

TOP STOCKS CONTRIBUTING TO THE INDEX (POINT)

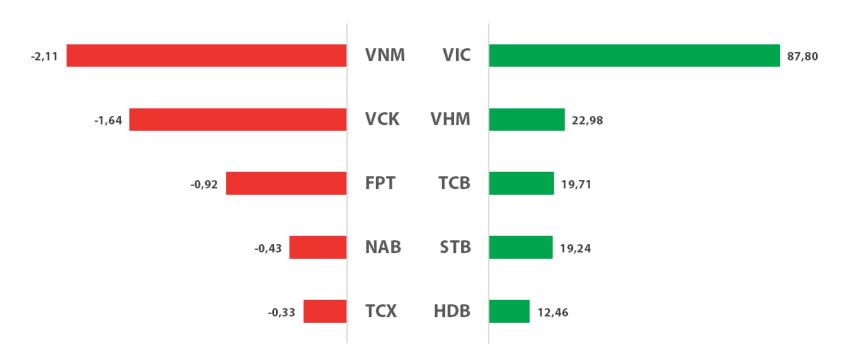
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MARKET INFOGRAPHIC

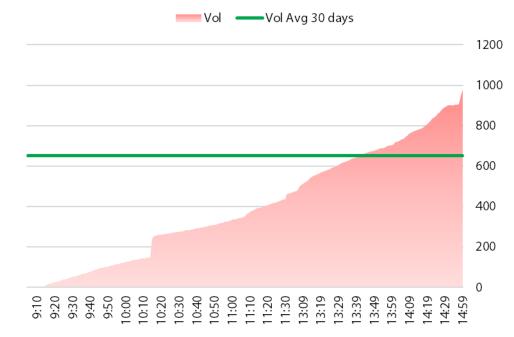
TRADING VOLUME (MILLION SHARES)

December 22, 2025

Aug

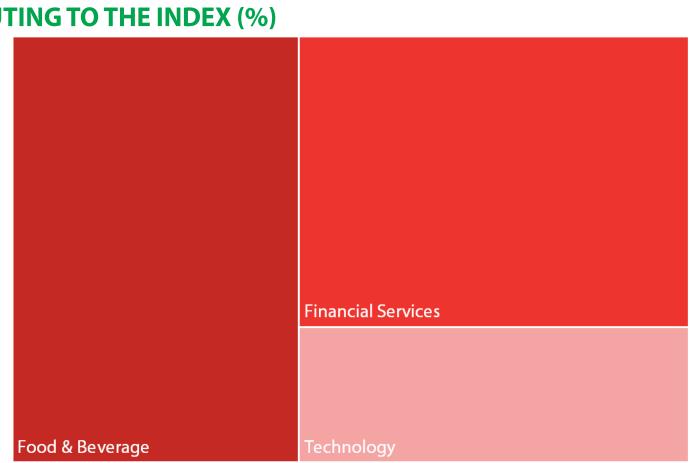


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TOP SECTOR CONTRIBUTING TO THE INDEX (%)







Joint Stock Commercial Bank for Foreign Trade of Vietnam



| Recommendation – BUY | |
|--|----------------------|
| Recommended Price (23/12/2025) (*) | 57,000 – 58,000 |
| Short-term Target Price 1 | 61,500 |
| Expected Return 1 (at recommended time): | 6%-7.9 % |
| Short-term Target Price 2 | 66,500 |
| Expected Return 2 (at recommended time): | 14.7% - 16.7% |
| Stop-loss Stop-loss | 54,900 |

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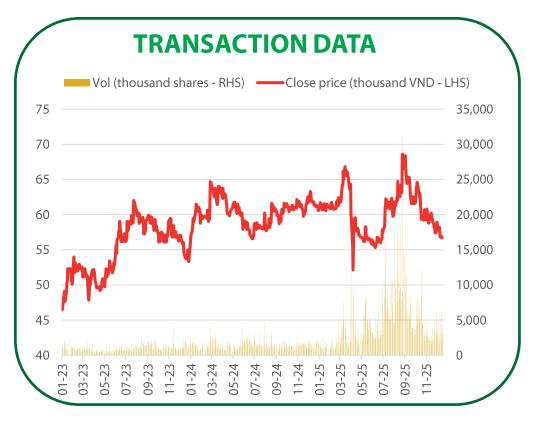
STOCK INFO

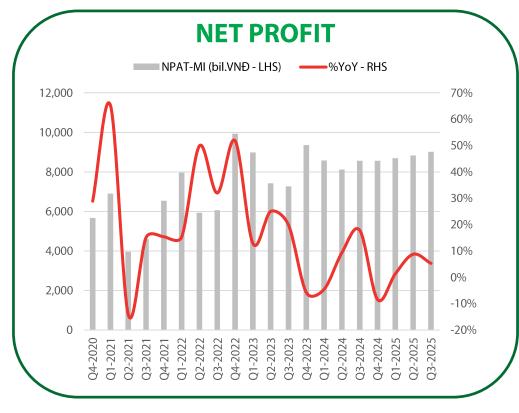
| Sector | Banks |
|---------------------------------------|-----------------|
| Market Cap (\$ mn) | 480,451 |
| Current Shares O/S (mn shares) | 8,356 |
| 3M Avg. Volume (K) | 3,926 |
| 3M Avg. Trading Value (VND Bn) | 237 |
| Remaining foreign room (%) | 8.82 |
| 52-week range ('000 VND) | 52.122 – 68.602 |

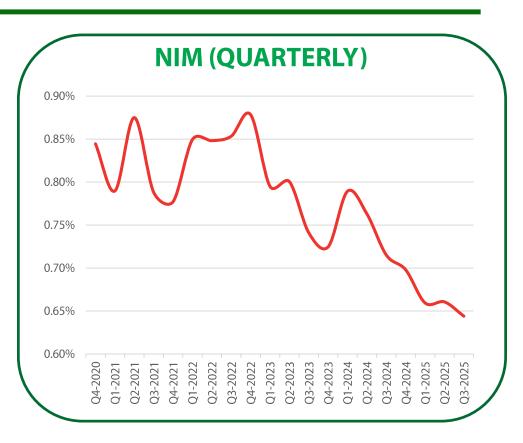
INVESTMENT THESIS

- ➤ In Q3 2025, Vietcombank (VCB) reported a favorable performance, although the growth rate was not very strong. The total pre-tax profit (LNTT) reached VND 11.2 trillion, up 5% year-on-year and 2% quarter-on-quarter, helping the bank achieve 71% of its full-year profit forecast. Net interest income was VND 14.7 trillion, an 8% increase compared to the same period last year and a 4% increase compared to the previous quarter, driven by strong credit growth, particularly in consumer and real estate loans.
- ➤ VCB's credit growth remained stable, with the bank's credit growth reaching 12.2% year-to-date, higher than the industry's growth rate. Personal loans grew by 15% year-to-date, while FDI corporate loans recorded a 17% increase. However, non-interest income declined mainly due to a drop in foreign exchange income and a significant decrease in net fees, as the bank stopped recognizing upfront fees from bancassurance agreements. Despite this, bad debt recovery continued to be a bright spot, positively contributing to non-interest income.
- Although growth in this quarter was not high, Vietcombank has maintained good cost control and stable long-term prospects. However, pressure on the Net Interest Margin (NIM) is a short-term risk to watch, as the cost of funds may rise as the bank continues to increase interbank borrowings. The bank has maintained a low bad debt ratio and a high coverage ratio, demonstrating its superior credit risk management capabilities.

KEY FINANCIAL INDICATORS







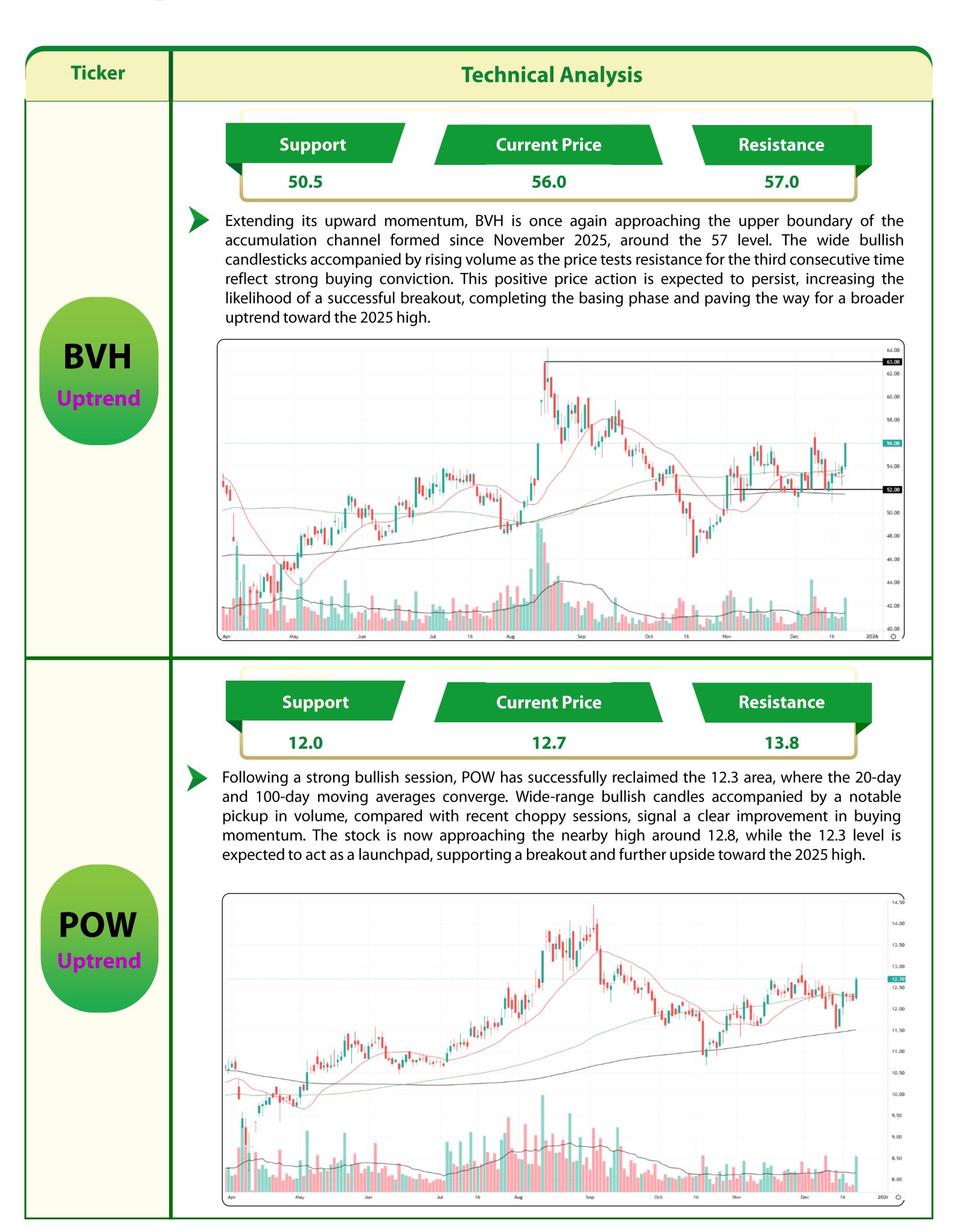
TECHNICAL VIEW

• Although there has not been a decisive signal of surpassing the MA(20) line, VCB is showing several signals that could restrain the correction trend that started in late August 2025. At the same time, the 56.5 - 57 support zone is performing well in supporting the price. These supportive fluctuations, especially the recent sessions of gradual price increases, could create expectations that VCB will soon break above the MA(20) and shift toward a short-term uptrend in the near future.

Support: 56,500 VND.Resistance: 67,000 VND.











HIGHLIGHT POINTS

MWG – Walking under clear sky

(Hung Nguyen – hung.nb@vdsc.com.vn)

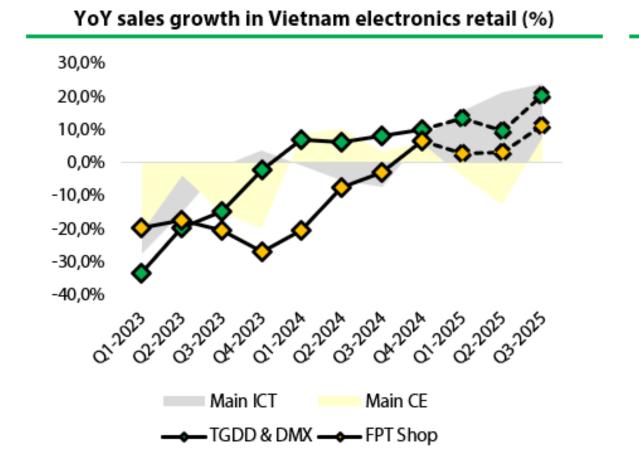
- MWG's Q3-2025 results met our expectation with net sales of VND 39,853 bn (+16.7% YoY) and NPAT-MI of VND 1,771 bn (+121.3% YoY), supported by an earlier iPhone season, an improvement in BHX profitability, and an acceleration in financial investment.
- MWG's share price corrected by approximately 11.0% in Q4-2025, implying trailing P/E of 19.7x and 2025/26F forward P/E of 18.7x/14.8x, all lower than the 5-year average of 20.5x and the sector average of 23.9x; this suggests the current valuation appears inexpensive relative to the expected growth recovery next year (>20.0% YoY).
- Thanks to positive backdrops across all segments and rolling our valuation to 2026 from this point, we raise our target price for MWG to **VND**95,800 per share, based on a sum-of-the-parts (SoTP) methodology, corresponding to a BUY recommendation.

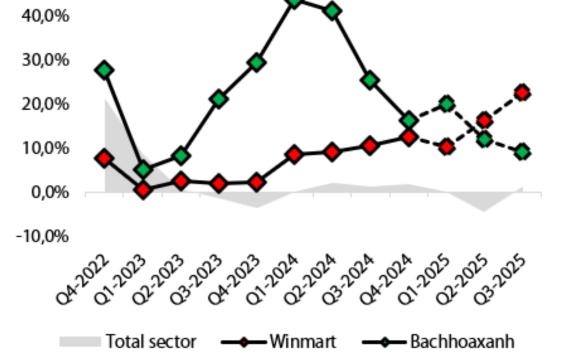
Q3-2025's results met our expectation, driven by BHX's improved profitability and the expansion of financial investment

MWG's revenue reached VND 39,853 bn (+5.8% QoQ, +16.7% YoY), in line with our expectation.

• Thegioididong & Dienmayxanh (TGDD & DMX) delivered VND 27,033 bn (+7.4% QoQ, +20.4% YoY). As both store networks did not expand (TGDD closed 2 stores; DMX closed 5 stores in the quarter), this impressive growth came entirely from sales per store: TGDD reached VND 3.13 bn/month (+18.2% YoY) and DMX reached VND 2.89 bn/month (+23.1% YoY). This growth far outpaced Vietnam's overall consumer electronics retail sector in 2025, implying MWG's market share expanded well, particularly during an iPhone season that arrived earlier than usual—MWG's most prominent "familyship" brand partnership. Total iPhone pre-orders at MWG's system this year reached 95,000 units, +60% YoY.

50,0%





YoY sales growth in Vietnam grocery retail (%)

Source: MWG, GFK, RongViet Securities

Source: AC Nielsen, RongViet Securities

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RECOMMENDATIONS STATISTICS

| Date | Ticker | Current Price | Entry Price | Short-term Target Price 1 | Short-term Target Price 2 | Stop-loss | Exit Price | Gain/ Loss | Status | Change of VN-Index (*) |
|---------------|--------------|------------------|-------------|------------------------------|------------------------------|-----------|------------|------------|----------------|---------------------------|
| 18/12 | PNJ | 93.90 | 91.30 | 98.00 | 105.00 | 86.30 | | 2.8% | | 4.6% |
| 12/12 | NTP | 64.50 | 65.20 | 70.00 | 78.00 | 61.40 | | -1.1% | | 3.1% |
| 11/12 | VCB | 57.80 | 57.80 | 61.50 | 66.50 | 54.90 | | 0.0% | | 1.9% |
| 10/12 | VNM | 63.20 | 62.50 | 67.50 | 72.00 | 59.30 | | 1.1% | | 0.2% |
| 09/12 | GDA | 16.60 | 16.90 | 18.50 | 21.00 | 15.90 | | -1.8% | | -0.2% |
| 05/12 | VIB | 17.75 | 18.70 | 19.70 | 21.50 | 17.80 | 17.80 | -4.8% | Closed (12/12) | -5.2% |
| 04/12 | MSN | 76.00 | 80.00 | 87.00 | 94.00 | 75.70 | 75.70 | -5.4% | Closed (12/12) | -4.9% |
| 02/12 | SHB | 16.30 | 16.90 | 18.00 | 19.40 | 15.90 | 15.90 | -5.9% | Closed (15/12) | -3.3% |
| 28/11 | DPR | 37.30 | 39.00 | 42.00 | 45.50 | 37.40 | 37.40 | -4.1% | Closed (09/12) | 3.7% |
| 25/11 | VHC | 55.00 | 57.70 | 62.00 | 65.00 | 54.90 | 54.90 | -4.9% | Closed (15/12) | -1.3% |
| 21/11 | PVS | 33.10 | 31.50 | 34.58 | 38.32 | 29.81 | | 5.1% | | 5.7% |
| 20/11 | TTN | 17.50 | 17.90 | 19.40 | 21.30 | 16.60 | | -2.2% | | 6.2% |
| Average perfo | rmance (QTD) | - | | ' | | | | -2.0% | | -0.1% |

(*) Change of VN-Index (calculated from Recommendation date to position closing date) is the basis for comparing recommendation effectiveness.



Vietnam events

| D 1 | |
|------------|--|
| Date | <u>Events</u> |
| 02/01/2026 | Publication of PMI (Purchasing Managers Index) |
| 06/01/2026 | Announcement of Vietnam's economic data December 2024 |
| 16/01/2026 | Expiry date of 4111G1000 futures contract |
| 21/01/2026 | Announcement of constituent stocks in the new VN30 basket |
| 30/01/2026 | VN30-related ETFs restructure portfolio |
| 03/02/2026 | Publication of PMI (Purchasing Managers Index) |
| 06/02/2026 | Announcement of Vietnam's economic data February 2024 |
| 10/02/2026 | MSCI announces new portfolio |
| 19/02/2026 | Expiry date of 41I1G2000 futures contract |
| 26/02/2026 | MSCI-related ETFs restructure portfolio |
| 03/03/2024 | Publication of PMI (Purchasing Managers Index) |
| 06/03/2024 | Announcement of Vietnam's economic data February 2024 |
| 06/03/2024 | Puclication of FTSE ETF portfolio |
| 13/03/2024 | Puclication of VNM ETF portfolio |
| 19/03/2024 | Expiry date of 41I1G3000 futures contract |
| 20/03/2024 | Related ETFs FTSE ETF and VNM ETF complete portfolio restructuring |



Global events

| Date | Countries | Events |
|------------|-----------|-----------------------------------|
| 05/01/2026 | US | ISM Manufacturing PMI |
| 05/01/2026 | UK | Final Manufacturing PMI |
| 05/01/2026 | EU | Final Manufacturing PMI |
| 06/01/2026 | US | JOLTS Job Openings |
| 09/01/2026 | US | Nonfarm Payroll |
| 09/01/2026 | US | Prelim UoM Consumer Sentiment |
| 09/01/2026 | US | Prelim UoM Inflation Expectations |
| 09/01/2026 | China | CPI y/y |
| 13/01/2026 | US | CPI m/m |
| 14/01/2026 | US | PPI m/m |
| 15/01/2026 | UK | GDP m/m |
| 15/01/2026 | EU | ECB Monetary Policy Statement |
| 15/01/2026 | US | Retail Sales m/m |
| 19/01/2026 | EU | CPI y/y |
| 20/01/2026 | UK | Claimant Count Change |
| 20/01/2026 | China | Loan Prime Rate |
| 22/01/2026 | US | Final GDP q/q |
| 23/01/2026 | UK | Retail Sales m/m |
| 29/01/2026 | US | Core PCE Price Index m/m |
| 29/01/2026 | US | FOMC Meeting Minutes |
| 30/01/2026 | US | PPI m/m |

^{*}Early maturity due to Lunar New Year holiday **FTSE Russell assesses Vietnam stock market classification in March 2026 and publish the results in a report dated July 4, 2026.



RONGVIET RECENT REPORT

| COMPANY REPORTS | Issued Date | Recommend | Target Price |
|--|---------------------------|---------------------|--------------|
| DPM – Growth potential comes from expanding renewable energy capacity | Dec 09 th 2025 | Accumulate – 1 year | 24,600 |
| DPR – Dual drivers from construction demand and low-input plastic resin prices | Dec 08 th 2025 | Buy – 1 year | 52,700 |
| GEG – Growth potential comes from expanding renewable energy capacity | Nov 26 th 2025 | Buy – 1 year | 19,600 |
| BMP – Dual drivers from construction demand and low-input plastic resin prices | Nov 18 th 2025 | Accumulate – 1 year | 168,100 |
| HDG – Return to the project's development track | Nov 03 th 2025 | Buy – 1 year | 36,300 |

Please find more information at https://www.vdsc.com.vn/en/research/company





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